

# CONTENTS

## **Part One • Introduction and Overview**

1. Emerging Perspectives on the Study of Social Exclusion 3  
*C. Nathan DeWall*

## **Part Two • Basic and Historical Perspectives**

2. Evolutionary Perspectives on Interpersonal Acceptance and Rejection 9  
*Mark R. Leary and Catherine A. Cottrell*
3. Ostracism and Stages of Coping 20  
*Eric D. Wesselmann and Kipling D. Williams*
4. Driven to Exclude: How Core Social Motives Explain Social Exclusion 31  
*Michael S. North and Susan T. Fiske*
5. The Multi-Motive Model of Responses to Rejection-Related Experiences 43  
*Laura Smart Richman*

## **Part Three • Exclusion at the Group Level**

6. Social Exclusion of Individuals through Interpersonal Discrimination 55  
*Juan M. Madera and Michelle Hebl*
7. Theory and Research on Social Exclusion in Work Groups 65  
*Kristin L. Scott and Stefan Thau*

## **Part Four • Exclusion within the Family and Romantic Relations**

8. The Dark Side of Divorce 77  
*David A. Sbarra and Ashley E. Mason*
9. The Importance of Feeling Valued: Perceived Regard in Romantic Relationships 91  
*Justin V. Cavallo and John G. Holmes*
10. Peer Rejection among Children and Adolescents: Antecedents, Reactions, and Maladaptive Pathways 101  
*Jaana Juvonen*

## **Part Five • Individual Exclusion: Behavior and Cognition**

11. Rejection and Aggression: Explaining the Paradox 113  
*C. Nathan DeWall and Jean M. Twenge*
12. How and When Exclusion Motivates Social Reconnection 121  
*Daniel C. Molden and Jon K. Maner*

13. Social Rejection Reduces Intelligent Thought and Self-Regulation 132  
*Tyler F. Stillman and Roy F. Baumeister*

## **Part Six • Individual Exclusion: Physiological, Neural, and Emotional Responses**

14. Cortisol Responses to Social Exclusion 143  
*Sally S. Dickerson and Peggy M. Zoccola*
15. Why Rejection Hurts: The Neuroscience of Social Pain 152  
*Naomi I. Eisenberger*
16. Social Pain 163  
*Terry K. Borsook and Geoff MacDonald*

## **Part Seven • Exclusion across Individuals**

17. Perceived Social Isolation within Personal and Evolutionary Timescales 179  
*John T. Cacioppo, Louise C. Hawkley, and Joshua Correll*
18. The Social Stigma of Identity- and Status-Based Rejection Sensitivity 197  
*Bonita London and Lisa Rosenthal*
19. Depression and Suicide: Transactional Relations with Rejection 211  
*Kimberly A. Van Orden and Thomas E. Joiner, Jr.*
20. Individual Differences in Responses to Social Exclusion: Self-Esteem, Narcissism, and Self-Compassion 220  
*Michelle R. vanDellen, Ashley Batts Allen, and W. Keith Campbell*
21. Attention-Deficit/Hyperactivity Disorder and the Challenges of Social Exclusion 228  
*Amori Yee Mikami*
22. Attachment Orientations and Reactions to Ostracism in Close Relationships and Groups 238  
*Phillip R. Shaver and Mario Mikulincer*

## **Part Eight • Combating Social Exclusion**

23. Social Connection and Seeing Human 251  
*Adam Waytz*
24. Attentional Retraining for Anxiety 257  
*Norman B. Schmidt*
25. Behavioral Mimicry as an Affiliative Response to Social Exclusion 266  
*Jessica L. Lakin and Tanya L. Chartrand*
26. Belonging Regulation through the Use of (Para)social Surrogates 275  
*Megan L. Knowles*
27. The Birth and Death of Belonging 286  
*Jeff Schimmel and Jeff Greenberg*
28. Looking Back and Forward: Lessons Learned and Moving Ahead 301  
*C. Nathan DeWall*

Index 305