## **Contents**

	List o	ffigures	yage <sup>x</sup>
		f tables	xi
	Prefa		xiii
	Ackn	owledgments	xvii
1	Intı	oduction	1
	1.1	Introduction	1
	1.2	Three types of social control: repair, stigma tization.	,
		and tolerance	3
		Repair	4
		- Stigmatization • · · ·	6
		Tolerance . •	10
		Empirical distinctions among the three types of social c	
	1.3	The present theoretical approach to social control	16
	1.4	Practical implications	19
	1.5	Chapter overview	21
	1.6	Summary	23
2	Evo	lutionary origins of social responses to deviance	24
	2.1	Introduction .	24
	2.2.	The evolution of social control	27
		Self-preservation and the evolution of the fight-or-flight	
		system	30
		Altruism and the evolution of the care system	34
		Additionally evolved psychological mechanisms	
		for social control?	44
		Societies and social control	46
	2.3	The functioning of adaptive psychological	
		mechanisms for social control	48
	2.4	Neurophysiological evidence for the FF-C network	55
	2.5	From adaptive psychological mechanisms to	
		mental content and process	58
	2.6	Discussion and comparison with other theories	62
	27	Summary	64

3	Mental representations of deviance and their emotional						
	and	judgmental implications	<b>67</b>				
	3.1	Introduction	67				
	3.2	The content of mental representations'					
		of deviance	69				
		Methods to reveal the content of people's thoughts	69				
		Mental representations of deviant conditions	71				
		The dimensional structure of rejection hierarchies	77				
		Emotional implications of mental representations	, ,				
		of deviance	81				
	3.3	$\sigma$					
	3.5	perceptions of deviance	86				
	3.4	Effects of mental representations and behavioral	00				
	3.4	information on judgments of deviant individuals	92				
		The effects of behavioral information on judgments	12				
		of individuals with passive deviance ,,	98				
,		The effects of behavioral information on judgments	90				
		of individuals with active devianee	104				
	2.5	·	104				
	3.5	Summary	103				
4	Me	eting individuals with deviant conditions:					
		lerstanding the role of automatic and controlled					
		chological processes	107				
	4.1		107				
	4.2		107				
	7.2	deviance	110				
		Dual-process views of stigmatization and prejudice	110				
		An integrative model of automatic and controlled processes	110				
		-	114				
	` .	in responding to deviance  Variables affecting the natural and strongth of the initial	114				
		Variables affecting the nature and strength of the initial	117				
		motivational state and its associated expectancy  Motivation and apportunity to influence the motivational	11/				
		Motivation and opportunity to influence the motivational impact of deviance	120				
		· •	120				
		Examining the social psychological literature to find support	V2.1				
	4.2	for the extended dual-process model	V Z. I				
	4.3	Doing what you want to do: when aggression,	124				
		helping, or avoidance are possible	124				
		Aggression	126				
		Situational influences on aggression: room for displacement	120				
		or scapegoating	130				
		Helping '	133				
		Situational influences on triggering care and helping	137				
		Escape and avoidance	140				
		Situational influences on triggering and "displacing" fearful	1.40				
		responses	143				

Contents	vii
Contents	vi

	4.4	Not knowing what to do during unfocused interactions between non-deviant and deviant	
		individuals	144
	4.5	The relation between automatic and controlled responses in the absence of interpersonal	
		contact How are automatic reactions to deviance measured	152
		in the psychological laboratory? Why and when are automatic and controlled responses in the	152
	4.6	psychological laboratory more or less dissociated? Summary	156 160
=		•	
5	• <b>Ina</b> 5.1	ividual differences in responding to deviance Introduction	<b>163</b> 163
	5.2	Individual differences in the FF and C system and	103
	5.2	ideological orientations in responding	
		to deviance	164
	5.3	Authoritarianism and social dominance orientation	
		as reflections of the FF and C system	171
	5.4	Gender, education, and negative responses to	
		deviance <	178
	5.5	Summary .	182
6	Var	nations in social control across societies, cultures,	
6		iations in social control across societies, cultures, historical periods	184
6		historical periods Introduction	<b>184</b> 184
6	and	historical periods	_
6	<b>and</b> 6.1	historical periods Introduction	_
6	<b>and</b> 6.1	historical periods Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical	184 188
6	<b>and</b> 6.1 6.2	historical periods Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance	184 188 196
6	<ul><li>and</li><li>6.1</li><li>6.2</li><li>6.3</li></ul>	historical periods Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies	184 188 196 197
6	<ul><li>and</li><li>6.1</li><li>6.2</li><li>6.3</li></ul>	historical periods Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies  Category 2 societies	184 188 196 197 204
	<ul><li>and</li><li>6.1</li><li>6.2</li><li>6.3</li></ul>	historical periods Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies	184 188 196 197
	<ul><li>and</li><li>6.1</li><li>6.2</li><li>6.3</li></ul>	historical periods Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in	184 188 196 197 204
	<ul><li>and</li><li>6.1</li><li>6.2</li><li>6.3</li></ul>	Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in responding to deviance societies contemporary	184 188 196 197 204 208
	and 6.1 6.2 6.3	Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in responding to deviance across contemporary Western and non-Western societies	184 188 196 197 204
	<ul><li>and</li><li>6.1</li><li>6.2</li><li>6.3</li></ul>	Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in responding to deviance across contemporary Western and non-Western societies Idiosyncratic cultural influences and temporary	184 188 196 197 204 208
	and 6.1 6.2 6.3 6.4	Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in responding to deviance across contemporary Western and non-Western societies Idiosyncratic cultural influences and temporary factors in responding to deviance	184 188 196 197 204 208 212 227
	and 6.1 6.2 6.3 6.4 6.5 6.6	Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in responding to deviance across contemporary Western and non-Western societies Idiosyncratic cultural influences and temporary factors in responding to deviance Summary	184 188 196 197 204 208
	6.1 6.2 6.3 6.4 6.5 6.6 <b>A fo</b>	Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in responding to deviance across contemporary Western and non-Western societies Idiosyncratic cultural influences and temporary factors in responding to deviance Summary  ocus on persons with a deviant condition I: their	184 188 196 197 204 208 212 227 232
	<ul> <li>and</li> <li>6.1</li> <li>6.2</li> <li>6.3</li> <li>6.4</li> <li>6.5</li> <li>6.6</li> <li>A for</li> <li>soci</li> </ul>	Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in responding to deviance across contemporary Western and non-Western societies Idiosyncratic cultural influences and temporary factors in responding to deviance Summary  ocus on persons with a deviant condition I: their al world, coping, and behavior	184 188 196 197 204 208 212 227 232 <b>234</b>
	6.1 6.2 6.3 6.4 6.5 6.6 <b>A fo</b> soci 7.1	Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in responding to deviance across contemporary Western and non-Western societies Idiosyncratic cultural influences and temporary factors in responding to deviance Summary Cocus on persons with a deviant condition I: their al world, coping, and behavior Introduction	184 188 196 197 204 208 212 227 232 234 234
	<ul> <li>and</li> <li>6.1</li> <li>6.2</li> <li>6.3</li> <li>6.4</li> <li>6.5</li> <li>6.6</li> <li>A for</li> <li>soci</li> </ul>	Introduction Understanding how cultural and historical differences in social control emerge A qualitative analysis of cultural and historical differences in responding to deviance Category 1 societies Category 2 societies Category 3 societies A quantitative analysis of differences in responding to deviance across contemporary Western and non-Western societies Idiosyncratic cultural influences and temporary factors in responding to deviance Summary Cocus on persons with a deviant condition I: their al world, coping, and behavior Introduction	184 188 196 197 204 208 212 227 232 <b>234</b>

	~
V111	Contents

		Homosexuality	240
	*	Mental illness	243
		Physical disabilities	244
		Old age ,	246
		73 Disclosure	250
		The reveal-conceal dilemma	250
		Disclosing one's deviant condition: to whom, how, and whe	n? 253
		7.4 Ways of coping with one's deviant condition and	
-		negative reactions	257
		Coping responses to specific negative reactions	257
		Long-term strategies of coping with one's deviant condition	259
		7.5 Perceiver-dependent and other negative	
۶.		reactions of deviant persons in social interactions	267
		Self-fulfilling prophecies in social interactions between	
		persons with a deviant condition and others	267
		Interactional difficulties of persons with a deviant	
	,	condition and their determinants	272
	,	7.6 Summary	276
	0	A 6	
	8	A focus on persons with a deviant condition	
		II: socio-economic status, self-esteem	<b>2</b>
		and well-being	<b>279</b>
		8.1 Introduction	279
		8.2 Mechanisms mediating lowered outcomes	280
t		Affiliation and power loss	280
		Discrimination	283
		Stigma endorsement	284
'.		Performance deficits	285
		8.3 Outcomes of having a deviant condition	290
		Socio-economic status	291
		Self-esteem	294
		Subjective well-being	301
•		8.4 Summary	304
	9	Theorizing about interventions to prevent or reduce	
		stigmatization	<b>307</b>
- :		9.1 Introduction	307
		What is the nature of the response that we would	
		like to influence?	308
		What should be the ultimate goals of interventions aimed	
		at reducing or preventing stigmatization?	310
		What are the proximal psychological mechanisms respons	
		for stigtnatization and stigma reduction?	312
		9.2 Tailoring stigma-reduction interventions to type	
		of deviance	313

Conte	ents					ix	
	Type	1:	Uncontrollab	le-active	deviance	313	
	Type	2;	Controllable	e-active	deviance	316	
	Type	<i>3</i> :	Uncontrollable	e-passive	deviance	317	
	Type	<i>4</i> :	Controllable-		deviance	318	
9.3	Common intervention strategies and their						
	underlying assumptions					319	
		er-direc	<u> </u>	strategie	2S	319	
		directed		strategies		325	
	Focusing at interpersonal contact between perceiver and target 327						
9.4	Reconciling stigma reduction with basic principles						
	of social control					331	
	Tailoring stigma reduction strategies to current social control						
	practices					331	
	Raising awareness of basic principles of social control						
	as a generally acceptable and useful strategy of stigma						
	prevention and reduction					338	
	Exploring the usefulness of negotiation as a general strategy						
	to prevent or reduce stigmatization					340	
9.5	Summ		O			343	
		•					
Notes				•		345	
References				363			
Index				402			

·

.