

Contents

<i>Acknowledgements</i>	<i>ix</i>
<i>Series Preface</i>	<i>xi</i>
<i>Introduction</i>	<i>xiii</i>

PART I CONTINGENCY THEORY

1	Jay R. Galbraith (1974), 'Organization Design: An Information Processing View', <i>Interfaces</i> , 4, pp. 28-36.	3
2	John Child (1972), 'Organizational Structure, Environment and Performance: The Role of Strategic Choice', <i>Sociology</i> , 6, pp. 1-22.	13
3	Robert Drazin and Andrew H. Van de Ven (1985), 'Alternative Forms of Fit in Contingency Theory', <i>Administrative Science Quarterly</i> 30, pp. 514-39.	35
4	James R. Lincoln, Mitsuyo Hanada and Kerry McBride (1986), 'Organizational Structures in Japanese and U.S. Manufacturing', <i>Administrative Science Quarterly</i> , 31, pp. 338-64.	61

PART II RESOURCE DEPENDENCE THEORY

5	James G. March (1962), 'The Business Firm as a Political Coalition', <i>The Journal of Politics</i> , 24, pp. 662-78.	91
6	D.J. Hickson, C.R. Hinings, C.A. Lee, R.E. Schneck and J.M. Pennings (1971), 'A Strategic Contingencies' Theory of Intraorganizational Power', <i>Administrative Science Quarterly</i> , 16, pp. 216-29.	109
7	Jeffrey Pfeffer (1972), 'Merger as a Response to Organizational Interdependence', <i>Administrative Science Quarterly</i> , 17, pp. 382-94.	123
8	Ronald S. Burt, Kenneth P. Christman and Harold C. Kilburn Jr. (1980), 'Testing a Structural Theory of Corporate Cooptation: Interorganizational Directorate Ties as a Strategy for Avoiding Market Constraints on Profits', <i>American Sociological Review</i> , 45, pp. 821-41.	137

PART III POPULATION AND COMMUNITY ECOLOGY

9	Michael T. Hannan and John Freeman (1977), 'The Population Ecology of Organizations', <i>American Journal of Sociology</i> , 82, pp. 929-64.	161
10	Michael T. Hannan and John Freeman (1987), 'The Ecology of Organizational Founding: American Labor Unions, 1836-1985', <i>American Journal of Sociology</i> , 92, pp. 910-43.	197

- 11 W. Graham Astley (1985), 'The Two Ecologies: Population and Community Perspectives on Organizational Evolution', *Administrative Science Quarterly*, 30, pp. 224-41. 231
- 12 Michael L. Tushman and Philip Anderson (1986), 'Technological Discontinuities and Organizational Environments', *Administrative Science Quarterly*, 31, pp. 439-65. 249

PART IV TRANSACTIONS COSTS THEORY

- 13 Oliver E. Williamson (1981), 'The Economics of Organization: The Transaction Cost Approach', *American Journal of Sociology*, 87, pp. 548-77. 279
- 14 Henry Ogden Armour and David J. Teece (1978), 'Organizational Structure and Economic Performance: a Test of the Multidivisional Hypothesis', *The Bell Journal of Economics*, 9, pp. 106-22. 309
- 15 Gordon Walker and David Weber (1984), 'A Transaction Cost Approach to Make-or-Buy Decisions', *Administrative Science Quarterly*, 29, pp. 373-91. 327
- 16 Robert G. Eccles and Harrison C. White (1988), 'Price and Authority in Inter-Profit Center Transactions', *American Journal of Sociology*, 94, pp. S17-S51. 347

PART V NEO-MARXIST THEORY

- 17 Graeme Salaman (1978), 'Towards a Sociology of Organisational Structure', *The Sociological Review*, 26, pp. 519-54. 385
- 18 Paul Attewell (1987), 'The Deskilling Controversy', *Work and Occupations*, 14, pp. 323-46. 421
- 19 John Scott (1990), 'Corporate Control and Corporate Rule: Britain in an International Perspective', *British Journal of Sociology*, 41, pp. 351-73. 445

PART VI INSTITUTIONAL THEORY

- 20 John W. Meyer and Brian Rowan (1977), 'Institutionalized Organizations: Formal Structure as Myth and Ceremony', *American Journal of Sociology*, 83, pp. 340-63. 471
- 21 Paul J. DiMaggio and Walter W. Powell (1983), 'The Iron Cage Revisited: Institutional Isomorphism and Collective Rationality in Organizational Fields', *American Sociological Review*, 48, pp. 147-60. 495
- 22 Brian Rowan (1982), 'Organizational Structure and the Institutional Environment: The Case of Public Schools', *Administrative Science Quarterly*, 27, pp. 259-79. 509

- 23 Pamela S. Tolbert and Lynne G. Zucker (1983), 'Institutional Sources of Change in the Formal Structure of Organizations: The Diffusion of Civil Service Reform, 1880-1935', *Administrative Science Quarterly*, 28, pp. 22-39. 531

PART VII ATTEMPTS AT INTEGRATION

- 24 Marc Maurice, Arndt Sorge and Malcolm Warner (1980), 'Societal Differences in Organizing Manufacturing Units: A Comparison of France, West Germany, and Great Britain', *Organization Studies*, 1, pp. 59-86. 551
- 25 Jeffrey Pfeffer and Yinon Cohen (1984), 'Determinants of Internal Labor Markets in Organizations', *Administrative Science Quarterly*, 29, pp. 550-72. 579
- 26 Donald A. Palmer, P. Devereaux Jennings and Xueguang Zhou (1993), 'Late Adoption of the Multidivisional Form by Large U.S. Corporations: Institutional, Political, and Economic Accounts', *Administrative Science Quarterly*, 38, pp. 100-31. 603
- 27 Jitendra V. Singh, David J. Tucker and Robert J. House (1986), 'Organizational Legitimacy and the Liability of Newness', *Administrative Science Quarterly*, 31, pp. 171-93. 635

Name Index 659