

# Contents

<i>Acknowledgments</i>	xi
Introduction	1
ERIK LARSON AND PATRICK SCHMIDT	
PART I: INEQUALITIES	7
DOES LAW BENEFIT THOSE WITH THE MOST RESOURCES?	
1. Do the “Haves” Still Come Out Ahead?	13
JOEL B. GROSSMAN, HERBERT M. KRITZER, AND STEWART MACAULAY	
2. The Rule of Law and the Litigation Process: The Paradox of Losing by Winning	16
CATHERINE ALBISTON	
3. The Good Case: Decisions to Litigate at the World Trade Organization	24
JOSEPH A. CONTI	
HOW DO AUTHORITY AND POWER INFLUENCE THE IMPLEMENTATION OF LAW?	
4. Convictability and Discordant Locales: Reproducing Race, Class, and Gender Ideology in Prosecutorial Decisionmaking	35
LISA FROHMANN	
5. The Reconstitution of Law in Local Settings: Agency Discretion, Ambiguity, and a Surplus of Law in the Policing of Hate Crime	42
RYKEN GRATTET AND VALERIE JENNESS	
CAN RIGHTS-BASED LITIGATION ADDRESS INEQUALITIES?	
6. Popular Constitutionalism’s Hard When You’re Not Very Popular: Why the ACLU Turned to Courts	55
EMILY ZACKIN	

7.	Beyond Backlash: Assessing the Impact of Judicial Decisions on LGBT Rights	62
	THOMAS M. KECK	
PART II: ORGANIZATIONS AND LAW		71
WHEN IS REGULATION EFFECTIVE?		
8.	Explaining Corporate Environmental Performance: How Does Regulation Matter?	75
	ROBERT A. KAGAN, DOROTHY THORNTON, AND NEIL GUNNINGHAM	
9.	The “Compliance” Trap: The Moral Message in Responsive Regulatory Enforcement	84
	CHRISTINE PARKER	
10.	Labor Regulation, Corporate Governance, and Legal Origin: A Case of Institutional Complementarity?	92
	BETH AHLERING AND SIMON DEAKIN	
HOW DO REGULATED ORGANIZATIONS INFLUENCE LEGAL OUTCOMES?		
11.	Internal Dispute Resolution: The Transformation of Civil Rights in the Workplace	103
	LAUREN B. EDELMAN, HOWARD S. ERLANGER, AND JOHN LANDE	
12.	The Privatization of Public Legal Rights: How Manufacturers Construct the Meaning of Consumer Law	111
	SHAUHIN A. TALES	
PART III: LAWYERS AND LEGAL WORK		119
HOW DO HIERARCHIES INFLUENCE THE LEGAL PROFESSION?		
13.	Do Rankings Matter? The Effects of <i>U.S. News &amp; World Report</i> Rankings on the Admissions Process of Law Schools	123
	MICHAEL SAUDER AND RYON LANCASTER	
14.	Lawyer Satisfaction in the Process of Structuring Legal Careers	131
	RONIT DINOVTZER AND BRYANT G. GARTH	

WHAT FORCES INFLUENCE LAWYERS' PRACTICES?

15. The Changing Character of Lawyers' Work:  
Chicago in 1975 and 1995 141  
JOHN P. HEINZ, EDWARD O. LAUMANN,  
ROBERT L. NELSON, AND ETHAN MICHELSON
16. Lawyers, Mediation, and the Management  
of Divorce Practice 147  
CRAIG A. MCEWEN, LYNN MATHER,  
AND RICHARD J. MAIMAN

CAN LAWYERS ADDRESS INEQUALITIES THROUGH SERVICE  
AND POLITICAL WORK?

17. The Impact of Legal Counsel on Outcomes for Poor  
Tenants in New York City's Housing Court:  
Results of a Randomized Experiment 159  
CARROLL SERON, GREGG VAN RYZIN,  
MARTIN FRANKEL, AND JEAN KOVATH
18. Cause Lawyering in Transnational Perspective:  
National Conflict and Human Rights in Israel/Palestine 166  
LISA HAJJAR

PART IV: LEGAL CONFRONTATIONS—DISPUTING  
AND LEGAL CONSCIOUSNESS 173

19. A New Social Constructionism for Sociolegal Studies 176  
ELIZABETH MERTZ

WHY DO PEOPLE TURN TO LAW IN DISPUTES?

20. Litigating within Relationships: Disputes and Disturbance  
in the Regulatory Process 185  
CARY COGLIANESE
21. Pursuing Rights and Getting Justice on  
China's Ethnic Frontier, 1949–1966 193  
NEIL J. DIAMANT

HOW DO PEOPLE USE IDEAS AND IDEALS IN LEGAL DISPUTES?

22. Framing the Choice between Cash and the Courthouse:  
Experiences with the 9/11 Victim Compensation Fund 203  
GILLIAN K. HADFIELD

23.	Justice Excused: The Deployment of Law in Everyday Political Encounters	211
	GEORGE I. LOVELL	
HOW DO IDEAS INFLUENCE PEOPLES' BELIEFS ABOUT LAW?		
24.	Three Strikes and You Are Out, but Why? The Psychology of Public Support for Punishing Rule Breakers	223
	TOM R. TYLER AND ROBERT J. BOECKMANN	
25.	Situating Legal Consciousness: Experiences and Attitudes of Ordinary Citizens about Law and Street Harassment	232
	LAURA BETH NIELSEN	
HOW DOES CONSCIOUSNESS INFLUENCE THE CONSTRUCTION OF LAW?		
26.	Idle Rights: Employees' Rights Consciousness and the Construction of Sexual Harassment Policies	243
	ANNA-MARIA MARSHALL	
27.	Mobilizing the Law in China: "Informed Disenchantment" and the Development of Legal Consciousness	253
	MARY E. GALLAGHER	
PART V: LAW AS AN EMERGENT INSTITUTION		261
HOW DOES LAW RELATE TO OTHER SOCIAL INSTITUTIONS?		
28.	Competing Institutions: Law, Medicine, and Family in Neonatal Intensive Care	265
	CAROL A. HEIMER	
29.	Challenging Medicine: Law, Resistance, and the Cultural Politics of Childbirth	276
	KATHERINE BECKETT AND BRUCE HOFFMAN	
HOW DO LEGAL ORDERS CHANGE WHEN COUNTRIES CHANGE?		
30.	Alternative Readings: The Status of the Status of Children Act in Antigua and Barbuda	287
	MINDIE LAZARUS-BLACK	
31.	Landscapes of the Law: Injury, Remedy, and Social Change in Thailand	293
	DAVID M. ENGEL	
32.	Truth, Reconciliation, and the Creation of a Human Rights Culture in South Africa	301
	JAMES L. GIBSON	

## HOW HAS LAW BECOME GLOBAL?

33. Rights, Religion, and Community: Approaches to  
Violence against Women in the Context of Globalization 313  
SALLY ENGLE MERRY
34. Merchants of Law as Moral Entrepreneurs:  
Constructing International Justice from the  
Competition for Transnational Business Disputes 321  
YVES DEZALAY AND BRYANT GARTH
35. National Politics as International Process: The Case of  
Anti-Female Genital Cutting Laws 330  
ELIZABETH HEGER BOYLE AND SHARON E. PREVES

## PART VI: LAW AS A PRODUCTIVE INSTITUTION 339

## HOW DOES LAW INFLUENCE GROUP IDENTITY?

36. Through a Green Lens: The Construction of Customary  
Environmental Law and Community in  
Indonesia's Maluku Islands 343  
CHARLES ZERNER
37. Unsuitable Suitors: Anti-Miscegenation Laws,  
Naturalization Laws, and the Construction of  
Asian Identities 351  
DEENESH SOHONI

## CAN GROUPS REMAKE IDENTITY THROUGH LAW?

38. Think of the Hippopotamus: Rights Consciousness in the  
Fat Acceptance Movement 361  
ANNA KIRKLAND
39. Legitimizing American Indian Sovereignty:  
Mobilizing the Constitutive Power of Law  
through Institutional Entrepreneurship 370  
ERICH W. STEINMAN

## HOW DOES LAW OPERATE AS A SYSTEM OF IDEAS?

40. Blue Jeans, Rape, and the "De-Constitutive" Power of Law 381  
KITTY CALAVITA
41. Do Blind People See Race? Social, Legal,  
and Theoretical Considerations 387  
OSAGIE K. OBASOGIE

CAN SOCIAL SCIENCE INFORM PROGRESSIVE CHANGE IN LAW?

42.	From Legal Realism to Law and Society: Reshaping Law for the Last Stages of the Social Activist State	399
	BRYANT GARTH AND JOYCE STERLING	
43.	What Counts as Knowledge? A Reflection on Race, Social Science, and the Law	403
	RACHEL F. MORAN	
	<i>Bibliography</i>	411
	<i>About the Authors</i>	417
	<i>About the Editors</i>	423
	<i>Index</i>	425