

# Contents

<i>Preface</i>	ix
<i>Introduction</i>	xi
1 Social Forces in Obedience and Rebellion	1
 <b>Part I Exchange, Equity, and Altruism</b>	
<i>Introduction</i>	<b>43</b>
2 Exchange and Equity	47
3 Altruism and Affection	89
References for Part I	125
 <b>Part II Attribution Theory</b>	
<i>Introduction</i>	<b>131</b>
4 The Layman as Intuitive Scientist	133
5 Systematic Biases in Attribution	169
References for Part II	195
6 Group Polarization	200
References for Chapter 6	245

**Part III Some Psycholegal Issues**

<b><i>Introduction</i></b>	<b>249</b>
7 Eyewitness Identification	251
8 Jury Size and Decision Rule	282
References for Part III	302

**Part IV Some Issues of Sexual Liberation**

<b><i>Introduction</i></b>	<b>309</b>
9 The Androgynous Personality	315
10 Sources of Erotic Orientation	344
References for Part IV	374
11 Impressions of Personality	378
References for Chapter 11	427

**Part V Language and Communication**

<b><i>Introduction</i></b>	<b>433</b>
12 The Origins of Language	435
13 Language and Thought	467
14 Nonverbal Communication and Speech Registers	495
References for Part V	523

**Part VI Ethnic Conflict**

<b><i>Introduction</i></b>	<b>533</b>
15 Ethnocentrism and Hostility	541
16 Stereotypes	586
17 Conflict Resolution	610
References for Part VI	627
18 Health and Social Behavior	635
References for Chapter 18	675
<i>Name Index</i>	683
<i>Subject Index</i>	695