

# CONTENTS

*General Introduction: Max Weber and the Modern West*   vii

## **1 *The Protestant Ethic and the Spirit of Capitalism* / 1**

Introduction to the Translation   *Stephen Kalberg*   3

Introduction to *The Protestant Ethic*   *Stephen Kalberg*   7

Endnotes   49

References   54

### **PART I THE PROBLEM**

**Chapter I** Religious Affiliation and Social Stratification   61

**Chapter II** The Spirit of Capitalism   69

**Chapter III** Luther's Conception of the Calling   89

The Task of the Investigation   95

### **PART II THE VOCATIONAL ETHIC OF ASCETIC PROTESTANTISM**

**Chapter IV** The Religious Foundations of This-Worldly Asceticism   101

A. Calvinism / 103

B. Pietism / 123

C. Methodism / 130

D. The Baptizing Sects and Churches / 133

**Chapter V** Asceticism and the Spirit of Capitalism   141

## **2 The Protestant Sects in America and the Uniqueness of Western Rationalism / 161**

Introduction   *Stephen Kalberg*   163

I The Protestant Sects and the Spirit of Capitalism   185

II "Churches" and "Sects" in North America:  
An Ecclesiastical Sociopolitical Sketch   200

III Prefatory Remarks to Collected Essays in the Sociology of Religion (1920)   205

## **3 Demarcating the Uniqueness of the West Through Comparisons: Magic and the Economic Ethics of the World Religions / 221**

Introduction   *Stephen Kalberg*   223

I Main Concepts: Economic Ethics, Social Carriers,  
Sacred Law, and the Ethic of Conviction   238

II India: Hinduism and Buddhism   257

III China: Confucianism   268

IV Confucianism and Puritanism   275

V Judaism   290

- VI The Middle East: Islam 300
- VII The West: Ancient Christianity and Catholicism 304

#### **4 The Rise of Modern Capitalism: The Western Rationalism and Modern Western Rationalism Deep Contexts / 311**

- Introduction *Stephen Kalberg* 313
  - I Comparative Cases: China and India 349
  - II The Ancient and Medieval Cities in the West: Fraternization, Incorporation, and the Dissolution of Clan Ties 370
  - III The Putting-Out System, Modes of Financing, Mercantilism, and the Factory 377
  - IV The Definition of Modern Capitalism, and the Relationship of Feudalism and Patrimonialism to Capitalism 392
  - V The West's Cross-State Competition versus Hierocracy and Caesaropapism 397
  - VI Juridical Formalism and the Rational State 400
  - VII Ethos and Education under Feudalism and Patrimonialism, Clerical Education, and the Puritans' Mass Intellectualism 407
  - VIII The Sect, Democracy, Tolerance, Freedom of Conscience, and a Cosmos of Abstract Norms 413
  - IX Bureaucratization, Democracy, and Modern Capitalism 416
  - X The Impersonality of the Market and Discipline in the Modern Capitalist Factory 426

#### **Appendix I Weber's Summary Statements on "*The Protestant Ethic Thesis*" 431**

- A. The Development of the Capitalist Frame of Mind (1919–1920) / 431
- B. A Final Rebuttal to a Critic of "*Spirit of Capitalism*" (1910) / 435

#### **Appendix II Reading *The Protestant Ethic*: The Text and the Endnotes 449**

#### **Appendix III Suggested Further Reading 455**

- A. The Protestant Ethic Thesis and the Protestant Ethic Debate / 455
- B. Max Weber: Life and Work / 456

#### **Notes for *The Protestant Ethic* 458**

#### **Literature Cited 553**

- A. Writings of Max Weber / 553
- B. Secondary Literature Cited / 554

#### ***Acknowledgments* 556**

#### ***A Chronology of Max Weber's Life* 557**

#### ***Glossary* 560**

#### ***Name Index* 571**

#### ***Subject Index* 575**